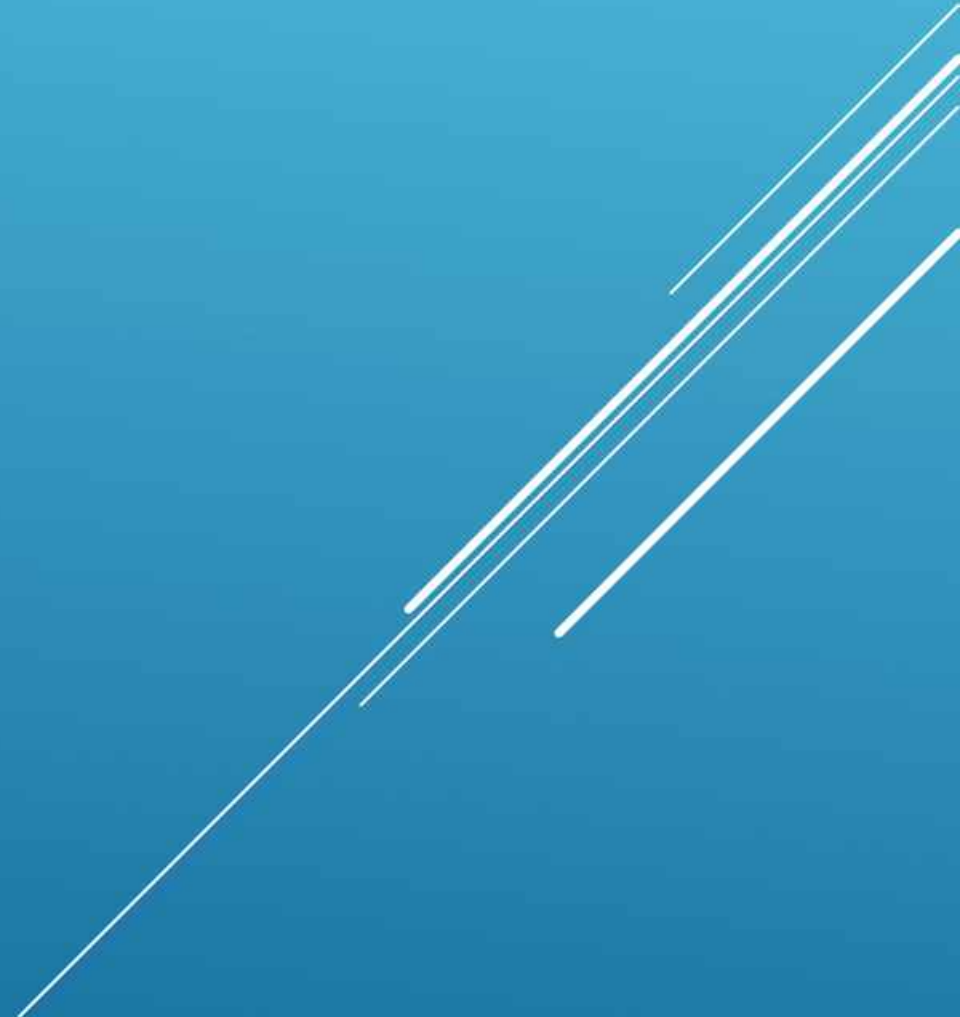


# INTERNSHIPS

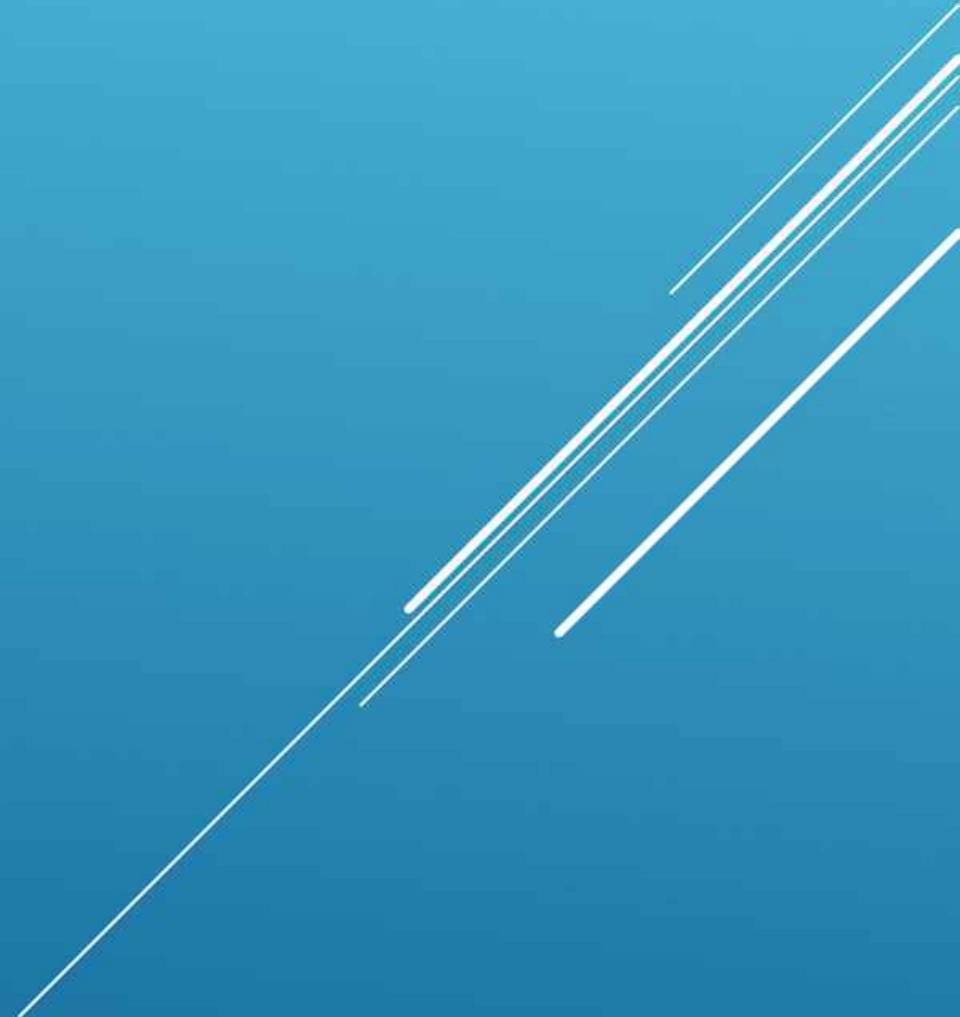
UNCG CEO October 7, 2020

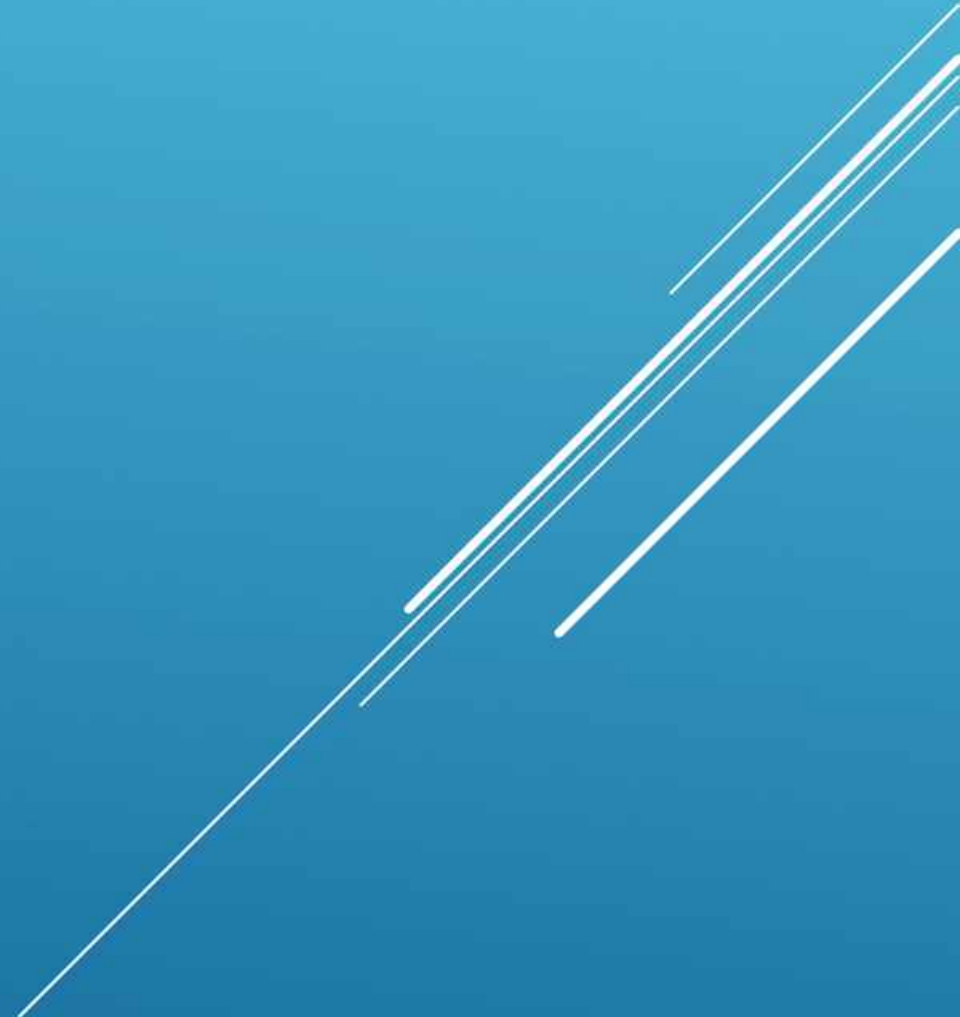
Author: Dr. Pete Peters

A series of several parallel white lines of varying thicknesses, slanted diagonally from the bottom-left towards the top-right, set against a blue gradient background.

1. What do you want to achieve out of an internship?
    - a) Money
    - b) Work experience / resume building
    - c) Both
- 

1. What do you want to achieve out of an internship?
2. Companies that you would like to work for?
  - a) Make a list of companies that you would like to work for
  - b) Research the companies on your list
  - c) Apply don't be afraid to call the companies and ask for the internship coordinator
  - d) Respond immediately to any communications from the company
  - e) Be well prepared for your interview
  - f) Listen attentively, but ask well thought out questions ... don't just be a sponge
  - g) Respond immediately to the company during the interview
  - h) Be prepared to say "yes" to an offer immediately

1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
    - a) Great place to start ... don't be afraid of being pushy
    - b) All have great resources
    - c) Many have connections to alumni
- 

1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
    - a) Contact them ... don't be afraid to cold call
- 

1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
  5. Professors, instructors, friends, friends of your parents, and other teachers
    - a) Many have relationships with companies as consultants and can offer suggestions
- 


1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
  5. Professors, instructors, friends, friends of your parents, and other teachers
  6. Hiring websites
    - a) Indeed.com
    - b) Monster.com
    - c) Ziprecruiter.com
    - d) Glassdoor.com
    - e) CareerBuilder.com
    - f) and of course GOOGLE
- 

1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
  5. Professors, instructors, friends, friends of your parents, and other teachers
  6. Hiring websites
  7. Internship websites
    - a) [Internqueen.com](http://Internqueen.com)
    - b) [Internships.com](http://Internships.com)
    - c) [Internmatch.com](http://Internmatch.com)
    - d) plus many more
- 



1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
  5. Professors, instructors, friends, friends of your parents, and other teachers
  6. Hiring websites
  7. Internship websites
  8. Professional Organizations
    - a) LinkedIn
    - b) Alumni organizations
    - c) Licensing Executives Society – LES
    - d) American Marketing Association - AMA
- 

1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
  5. Professors, instructors, friends, friends of your parents, and other teachers
  6. Hiring websites
  7. Internship websites
  8. Professional Organizations
  9. Economic Development Organizations
    - a) Chambers of Commerce
    - b) Greensboro Chamber of Commerce -- Campus Greensboro
- 

1. What do you want to achieve out of an internship?
  2. Companies that you would like to work for?
  3. College placement offices / career centers
  4. Companies in your area
  5. Professors, instructors, friends, friends of your parents, and other teachers
  6. Hiring websites
  7. Internship websites
  8. Professional Organizations
  9. Economic Development Organizations
- 

# ONE LAST THOUGHT

- ❖ A couple of weeks before the end of your internship, ask your supervisor for a letter of recommendation.
  - ❖ As you recognize that your supervisor is very busy, volunteer to write the rough draft for her / him
  - ❖ This letter of recommendation will help you in securing a job or another internship
- 